



# ADVANCE YOUR PERFORMANCE »

## A leading business and technology integrator

**Atos Origin is a leading international IT services provider. We provide integrated design, build and operate solutions to large multi-national clients in carefully targeted industry sectors. Our business approach is based on establishing long-term partnerships that encourage success through mutual benefit.**

We offer truly global solutions in over 40 countries worldwide. More than 60% of the revenue base is recurring, deriving from multi-year outsourcing and application maintenance contracts, and we deliver this within a global framework of three major Service Lines:

### ATOS CONSULTING

Atos Consulting offers advice and a pragmatic, realistic approach to addressing client needs. It provides “end-to-end” services and solutions, ranging from supporting strategy development through to enterprise solutions and technology decisions. This enables our clients to become increasingly effective and to generate more value through an innovative approach to business processes,

well-integrated supporting technologies and strategic investments in people

Our consultants have an in-depth understanding of their clients and their businesses and a proven track record of delivering solutions in many industry sectors. By focusing on these specific industries, Atos Consulting ensures that all aspects of a client organization - people, processes, and technology - are fully aligned with business strategy.

### SYSTEMS INTEGRATION

At Atos Origin, Systems Integration is not just about integrating new solutions, but includes getting the most out of legacy applications to prolong returns from existing IT investment. Successfully

- > Annual revenues of over \$6.5 Billion
- > Strong European base with global presence in over 40 countries
- > Expertise in key industry sectors
- > True end-to-end solutions: Design, Build, Operate
- > Long-term and flexible customer relationships
- > Best-of-breed alliance partners

combining new solutions with established ones can transform the complete enterprise architecture into a single, seamless business system. Our extensive experience in integrating people, processes and technologies enables us to design, build and operate practical and robust solutions.

Our specialists work with our clients to develop, implement, and maintain systems that will support and enhance their overall business strategy. We work with a carefully selected group of

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strategic partners and vendors, such as SAP, Oracle and Siebel, to develop and implement end-to-end offerings and standardized packaged solutions in complex environments using best of breed technologies. We also perform projects using customized software, open source, and legacy applications, including various languages and design methods.

## MANAGED OPERATIONS

Our highly successful outsourcing operations manage core IT infrastructures for clients, including datacenters, desktop support, server farms and network communication systems. We provide 7x24 "follow the sun" infrastructure and application support through our global network and the company has unrivalled experience in major enterprise programs covering complex and multi-site solutions. Our Continuous Service Delivery Methodology (CSDM) guides our clients through the process of assessment, planning, implementation, transition, and ensures consistent, high quality service delivery worldwide.

We also provide Business Process Outsourcing (BPO) and specialist processing services on a global basis and are a key European player in payment and card processing services, CRM and multi-channel contact services through Atos Worldline.

## A STRONG INDUSTRY SECTOR FOCUS

Atos Origin is a strong partner in helping enterprises gain an important competitive advantage through the use of industry best practices. Our keen industry focus and our experience in transforming enterprises give us an in-depth view as to how business has developed and is continuing to evolve.

Our global client teams and service delivery organization focus on the success of our clients. Experienced solution directors ensure that the best and most suitable processes, methods and tools are deployed together with proven solutions, flexible contracting options, and measurement against service quality.

## REALIZING BUSINESS POTENTIAL TOGETHER

Atos Origin understands that it is vital for IT services and solutions to add value across an enterprise and to be a positive enabler for the future. Our business approach is based on establishing long-term relationships with our clients and becoming fully involved in their strategic planning and implementation processes. This can be through outsourcing, joint ventures, or other forms of long-term associations. We believe that this is the most productive way of developing business today, with both parties sharing the risks and rewards of the association, and helping to develop and shape the future together.

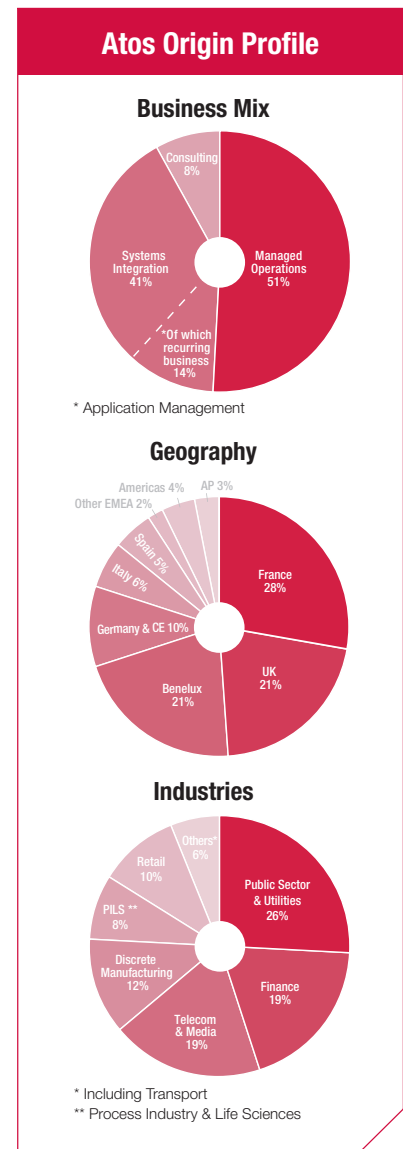
## ABOUT ATOS ORIGIN

Atos Origin is an international information technology services company. Its business is turning client vision into results through the application of consulting, systems integration and managed operations. The company's annual revenues are more than \$6.5 Billion and it employs over 47,000 people in 40 countries. Atos Origin is the Worldwide Information Technology Partner for the Olympic Games and has a client base of international blue-chip companies across all sectors. Atos Origin is quoted on the Paris Eurolist Market and trades as Atos Origin, Atos Consulting, Atos Euronext Market Solutions and Atos Worldline.

For more information, please visit the company's web site at:  
<http://www.atosorigin.com>

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**“THROUGH DEVELOPING LONG-TERM RELATIONSHIPS WITH OUR CLIENTS WE ARE BETTER ABLE TO UNDERSTAND THEIR STRATEGIC VISION AND HELP THEM IMPLEMENT SOLUTIONS THAT DELIVER IMPROVED RESULTS.” >>**